

A.K.M. ANOWARUL AZIM

Contact address: 147, Malibagh Dhaka-1217

Mobile No: - 01719-656762,

E-mail: pharmaazim825@gmail.com



Career Objective

To achieve a challenging and dynamic profession ideally at mid-level management with intensity, accountability along with job challenge at any established organization to make an optimistic complains in my position and to work up to the satisfaction of top level management. Being energetic & elegant I believe in hard work but with smart endeavor and I also would like to face challenges, which reveals my dynamism.

Registration Number

A-5145

Academic Qualifications

- **Master of Pharmacy in Pharmaceuticals Technology**
Institute: University of Asia Pacific, Bangladesh.
Passing year: 2012
Obtained CGPA: **3.35 in scale 4**
- **Bachelor of Pharmacy (Hons.)**
Institute: Stamford University Bangladesh, Dhaka
Passing year: 2010
Obtained CGPA: **3.56 in scale 4**
- **Higher Secondary Certificate (Science)**
Institute: Victoria Govt. College, Comilla
Passing Year: 2004
Obtained GPA: **4.80 in scale 5**, Board: Comilla
- **Secondary School certificate (Science)**
Institute: Comilla Zilla School, Comilla
Passing Year: 2002
Obtained GPA: **4.63 in scale 5**, Board: Comilla

Key Qualifications

- Possess good interpersonal, oral and writing skills.
- Have the capability to take stress in any situation.
- Flexible and adaptable to changing environment.
- Quick learner, hard working, detail oriented, able to do multi-task.
- Can work in teams as well as single-handedly.
- Ambitious, self-motivated, reflective thinker & highly committed.
- Team work spirit for effective leadership.
- Completed internship/in plant training for 1 month in **Square Pharmaceuticals Ltd.**
- **Completed thesis on The Effect of Magnesium-Stearate on the Flow Properties of Granules of Aceclofenac Direct Compression Tablet.**
- **Completed project on The Parenteral Drug Delivery Systems.**

Other Related Information:

- Visited Myanmar to join 2ND MEDI PHARM EXPO 2015 from 14-16th May 2015
- Visited Myanmar at 2015 and 2017 for Business Development Purpose.
- Visited Ghana to join GHANA TRADE SHOW 2017 from 04-06th October, 2017

Computer Skill

General Application: MS Word, MS Excel, MS PowerPoint and internet browsing etc.

Working Environment: Windows XP, Windows 7,8.

Working Experience

1. Organization Name: **Bristol Pharma Ltd.**, Head office: H-152/B, Firoz Tower (8th floor), Panthopath, Dhaka-1205.

- **Designation:** **Product Executive, Product Management Department(PMD)**
- **Duration:** From 1st April 2011 to 29th April 2014.

2. Organization Name: **Delta Pharma Ltd.** Head Office: House No.: 501, Road No: 34, New DOHS, Mohakhali, Dhaka-1206.

- Designation: **Senior Executive, International Business Operation (IBO)**
- Duration: 30th April 2014 to till now.

Professional Activities:

Job –Oriented at Product Management Department:

- Identification and launching new product according to market demand.
- Design & develop publicity and promotional tools, explaining usages to sales team members through action plan documents and practical demonstration.
- Conduct effective training to the field forces.

Job –Oriented at International Business Operation:

- Searching for new foreign market.
- Regular communication with the foreign buyers.
- Maintain relationship with the existing buyers and take necessary steps to meet their requirements.
- Furnish registration documents with the help of Q.C. and other depts.
- Plan, design, customize and develop packaging materials of the pharmaceutical products to market them as per requirement of assigned international market(s).
- Maintain relationship with the Export Promotion Bureau (EPB) and Government Officials.
- Prepare regulatory documents for export purpose.
- Communicate and find out suitable freightage agency for handling the shipment.
- Prepare shipping documents as per declared LC/TT.
- Monitor the consignment until arriving at final destination.
- Organize the factory inspection and meeting for the foreign inspectors and delegates.
- Plan and prepare promotional mixes to promote the products effectively.
- Prepare all the necessary documents i.e. Pro-forma invoice, Sales Contract etc. and coordinate with relevant department and follow up delivery activities to ensure timely delivery for regular export.

Language Competency

- Excellent in English reading, writing and speaking
- Excellent in Bangla reading, writing and speaking

Personal Interest

- Playing: Cricket and Badminton are most favorite game of mine.
- Traveling: I love traveling, so far I have traveled 15 districts of Bangladesh
- Others: Listening to music, watching movies etc.

Personal Information

Father's Name : MD: Ferdous
Mother's Name : Ferdousi Begum
Date of Birth : 20th December, 1986
Marital Status : Married
Nationality : Bangladeshi by birth
Religion : Islam
Permanent Address : 677, Abid Villa, Bagichagoan, Comilla
Present Address : 182, Malibagh Bazar Rail Gate , Dhaka 1217

References

- Salauddin Mahmud
Asst.controller, News
Bangladesh Betar
Directorate of Monitoring
Sher-e-Bangla Nagar, Dhaka-1207
Contact no#01914-045833
- S.M. Ashraful Islam
Assistant Professor &
coordinator, MS Pharm Tech.
Department of Pharmacy
University of Asia Pacific
Contact no#01715-391854



Signature